Thrivent Financial for Lutherans

Total Lobbying Effort

Total Lobbying Expenditures

| 2015 January - June | 2015 July - December | 2016 January - June | 2016 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| \$2,640.80 | \$1,261.55 | \$19,637.90 | | \$23,540.24 |

Total Hours Communicating

| 2015 January - June | 2015 July - December | 2016 January - June | 2016 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------|
| 7.25 | 5.25 | 3.40 | | 15.90 |

Total Hours Other

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|-------|
| January - June | July - December | January - June | July - December | |
| 9.50 | 4.50 | 55.60 | | 69.60 |

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

Senate Bill 287

Relating to: various miscellaneous changes to the insurance statutes and granting rule-making authority.

| 2015 January - June | 2015 July - December | 2016 January - June | 2016 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------|
| | 2.00 (18%) | | | 2.00 (2%) |

Assembly Bill 251

Relating to: various changes regarding administrative rules and rule-making procedures; time limits for emergency rules; and making an appropriation. (FE)

| 2015 January - June | 2015 July - December | 2016 January - June | 2016 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | | 11.00 (18%) | | 11.00 (13%) |

Lobbying Effort On Budget Bill Subjects

| 2015 | 2015 | 2016 2016 January - June July - Dece | 2016 | Total |
|----------------|-----------------|---|-----------------|-------|
| January - June | July - December | | July - December | |

Lobbying Effort On Administrtive Rulemaking Proceedings

| Insurance | | | | | | |
|-----------------|---------|-----------|-----------|----------|-----------|--|
| 2012 individual | annuity | reserving | mortality | table. S | SS 086-14 | |
| | | | | | | |

| 12 illulvidual al | 112 individual affidity reserving mortality table. 33 000-14 | | | | | | |
|-------------------|--|----------------|-----------------|-------|--|--|--|
| 2015 | 2015 | 2016 | 2016 | Total | | | |
| January - June | July - December | January - June | July - December | | | | |

| 3.00 (18%) | | 3.00 (4%) |
|------------|--|-----------|

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

Continued independence of the Office of the Commissioner of Insurance

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|-----------|
| January - June | July - December | January - June | July - December | |
| 7.37 (44%) | | | | 7.37 (9%) |

Regulation, taxation and community impacts of fraternal benefit societies

| rtogulation, taxat | ion and communi | y impaoto or mate | That bonone coole | |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| 2015 January - June | 2015 July - December | 2016 January - June | 2016 July - December | Total |
| 3.52 (21%) | 6.24 (64%) | 35.99 (61%) | | 45.75 (54%) |

Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|--------------|
| January - June | July - December | January - June | July - December | |
| | 0 (3%) | 5 (9%) | | 5.60 (6.55%) |

Other Matters

Includes time spent on:

- Gubernatorial nominations
- Matters on which the organization made no lobbying communication

| 2015 January - June | 2015 July - December | 2016 January - June | 2016 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|---------------|
| 2.85 (17%) | | 7.08 hours (12%) | | 9.93 (11.61%) |